# Converge Retirement Plan
## December 31, 2016

### Fund Asset Allocation
**Total Fund Value: $171,322,562.77**



Fixed Income & Cash Eq 16.9%

Real Estate & Alternative Investments 12.7%

International Equity 14.7%

US Equity 55.7%
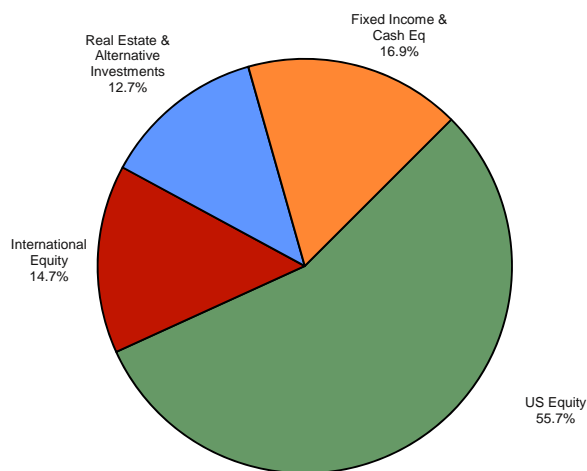
### Investment Performance
**Total Fund vs. Objectives**



% Total Rate of Return

| | 1 Year | 3 Years* | 5 Years* |
|---|---|---|---|
| Total Fund (net of fees) | 9.4 | 5.9 | 10.7 |
| Investment Policy | 8.8 | 5.7 | 9.3 |
| Inflation + 3.5% | 5.6 | 4.7 | 4.9 |

■ Total Fund (net of fees)   ■ Investment Policy   ■ Inflation + 3.5%

**\*Annualized**
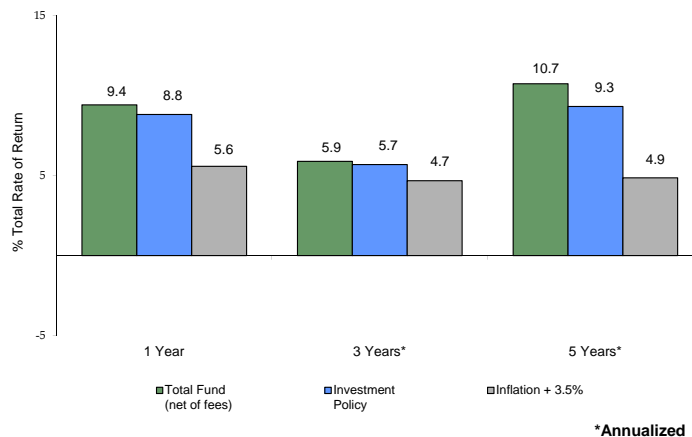
### Plan Assets ($mm)

| Converge Retirement Plan | Converge Defined Contr. Plan |
|---|---|
| **$106.5** | **$64.8** |

**Investment Objectives**:   The Fund's long term objective is to maximize investment results with an appropriate level of risk. The overall objective is to generate an annualized return that exceeds inflation by 3.5% and to match the return (net of fees and expenses) of a composite of market indices weighted in proportion to the Fund's allocation policy.

**Investment Policy**:  The Fund will be diversified between various asset classes and will be broadly diversified within each asset class.  Currently, the Fund is invested in equities, bonds, real estate, alternative investments, and cash equivalents.

Equities:  Investments include the equity securities of corporations in the US and developed foreign countries. The Trustees have elected to passively invest in this asset class by owning index funds designed to replicate the US and International market indices, i.e., Dow Jones Total Stock Market Composite and MSCI AC World (excluding US).

Fixed Income and Cash Equivalents:  Investments include the debt securities of US corporations, government and mortgage-related securities. High-quality issues are emphasized.  This includes a bond portfolio that is actively managed with the objective of matching the Barclays US Capital Aggregate Bond Index, and the short-term cash reserves account.

Real Estate and Alternative Investments:  Investments may include venture capital, real estate, energy and private equity.  Given the non-liquid nature of this asset class, participation is limited to funds.  Currently investments include private and public real estate diversified geographically and by property type, and an investment in an energy related company, MLPs and ETF.